

Enhancing the Outdoors

ALMONY'S
PROPERTY SOLUTIONS INC.

We take pride in your property's appearance

January to March 2014

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Keep up to date with us at:

www.AlmonysPropertySolutions.com

or simply www.Almonys.com

717.235.5981

and on FACEBOOK:

Almony's Property Solutions, Inc.



The team at Almony's Property Solutions wants to extend a heartfelt thank you for your support and business in 2013. We are grateful for each and every blessing, those in this past year and all years before. There is no denying that the year ended with a month full of Winter weather, and interestingly enough, rolled right into the new year too!

The end of 2013 brought many benchmarks for us: we accomplished our 15th year in business, both of our children are now in school full time, Brian has continued his busy schedule with a calendar full of seminars to enhance his Green Industry knowledge, and Carrie completed her first year as a College student. The month of December was busy with end of the year projects and working around the snow flakes to get your property's needs met. The new year has brought on a wealth of knowledge so far, and we're not in to our business season yet. Brian and Carrie traveled to Atlanta for their annual Profit Builder seminar, which focuses on the processes and procedures within the company. The Winter months are focused on 'why' and 'how' we do what we do, with the goal of improving the team and the company as a whole.

Once again, the team wants to express our appreciation for you and thank you for taking your time to read this Newsletter. We strive to provide service valued around stewardship, professionalism, creativity and quality. Our goal is to faithfully commit to setting the highest possible standard in lawn services, landscape, hardscape and excavation services without sacrificing honesty, reliability, and quality.

COMMUNITY PROJECT UPDATE:

ALMONY'S PROPERTY SOLUTIONS IS EXCITED TO ANNOUNCE THEIR UPCOMING COMMUNITY SERVICE PROJECT IN NEW FREEDOM. THE NEW FREEDOM HERITAGE ASSOCIATION, FOUNDED IN JUNE OF 2004 AS A NOT-FOR-PROFIT 503(C)3 ORGANIZATION, IS DEDICATED TO THE PRESERVATION AND ENHANCEMENT OF THE SMALL AMERICAN TOWN OF NEW FREEDOM, PENNSYLVANIA. THE ASSOCIATION APPROACHED BRIAN AND CARRIE IN THE FALL OF 2012 FOR ASSISTANCE WITH A NEW PARK PROJECT IN THE CENTER OF TOWN. WITH THEIR GREEN INDUSTRY KNOWLEDGE AND GUIDANCE, THEY PROVIDED RECOMMENDATIONS TO HELP THE ASSOCIATION PREPARE FOR THEIR UNDERTAKING. AFTER A YEAR OF ADDITIONAL PLANNING AND FUNDRAISING, THE ASSOCIATION FOLLOWED UP WITH ALMONY'S THIS PAST FALL WITH IMPROVED PLANS FOR THE PROJECT AND READY TO TAKE THE NEXT STEP.

SINCE OCTOBER, ALMONY'S HAS BEEN IN COLLABORATION WITH THE 'NEW FREEDOM GREEN' PARK PROJECT BOARD MEMBERS, DISCUSSING THE DESIGN, THE HARDCAPE AND LANDSCAPE OPTIONS, AND MUCH MORE. THE DETAILS HAVE BEEN APPROVED AND ALMONY'S IS ECSTATIC TO BE IN CONTRACT FINALIZATION AND MOVING FORWARD WITH MATERIALS FOR THE PROJECT. THE UNOFFICIAL LAYOUT HAS BEEN DRAWN ON THE GROUNDS AT THE PARK, SO WE INVITE YOU TO KEEP AN EYE ON THE PROGRESS IN THE COMING MONTHS ON PHASE TWO, AND WITH ADDITIONAL FUNDRAISING AND SUPPORT FROM THE COMMUNITY, PHASE THREE WILL BE INSTALLED IN 2014.



THE NEW YEAR IS HERE, SO JUST A FEW REMINDERS FROM THE OFFICE:

- * LAWN TREATMENT PROGRAM CONTRACTS FOR 2014 ARE MAILED IN MID JANUARY.
NOTE: THE EARLY ORDER DISCOUNT REQUIRES A RETURN DATE OF FEBRUARY 28TH.
- * LAWN MAINTENANCE CONTRACTS FOR 2014 ARE MAILED AT THE END OF JANUARY.
- * IF YOU HAVE NOT SEEN YOUR CONTRACTS AS OF YET, PLEASE EMAIL OFFICE@ALMONYS.COM
NOTE: WE HAVE NOTICED SOME DAMAGED MAIL IN OUR OFFICE. WE APOLOGIZE FOR ANY DEFORMITIES IN WHAT YOU HAVE RECEIVED FROM US. ANY DAMAGED MAIL WAS FROM BEYOND OUR OFFICE.
- * LANDSCAPE MAINTENANCE CONTRACTS FOR 2014 ARE MAILED IN MID FEBRUARY.
- * IF YOU ARE CONSIDERING A PROJECT FOR THE UPCOMING SPRING, SUMMER, OR EVEN FALL, PLEASE CONTACT US NOW SO WE CAN BEGIN WITH YOUR REVIEW APPOINTMENT.
- * REMINDER: WE WILL MAINTAIN OUR SAME SERVICE PROVIDER SCHEDULE IN 2014, MEANING THE FIRST TO RETURN THEIR LANDSCAPE MAINTENANCE CONTRACTS WILL BE PUT ON OUR LIST FIRST!

THE SOUTHERN EDITION

Exploring the Art of Outdoor Living



Imagine, if you will, walking into someone's yard... the first thing you notice is the sound of falling water beckoning you to come closer. As you move toward the sound and the sight, a sea of clouds is reflected in crystal clear water. Then you notice the darting and dancing of golden fish gliding among fragrant, blooming water lilies. Birds of all shapes and colors sing out to bathe in a gently flowing stream. Frogs and toads call out to each other as dragonflies hover over the pond in search of dinner. This is not a scene from the middle of the forest! Rather, this is a scene more and more homeowners in typical American suburbia return home to everyday—an instant escape and relief from the stresses and tensions of business life.

With a little thought, planning and planting of the right plants in the right place, water gardens can provide year-round visual appeal and beauty. The number of plant options is as endless as the palette of changing seasonal colors, size, height, growth patterns and even in the nonsensical entertainment value of their names. Call or email today to schedule your appointment for early Spring. Don't miss out on your backyard escape!

CONSIDERING A PROJECT FOR SPRING? LET'S TALK PROCESS! A WELL-PLANNED OUTDOOR LIVING SPACE, WHICH MAY CONSIST OF A NEW PATIO NEXT TO THE LANDSCAPE POND AND WATERFALL, POSSIBLY A SITTING WALL NEAR THE FIRE PIT, MAYBE THAT OUTDOOR KITCHEN TO ENHANCE YOUR BACKYARD GET-TOGETHERS, CAN ENRICH YOUR LIFE, GREATLY ADDING TO THE ENJOYMENT OF YOUR HOME. WITH THE UNDERSTANDING THAT ANY HOME IMPROVEMENT PROJECT CAN BE A SIGNIFICANT ONE, IT CAN BE OVERWHELMING TO KNOW WHERE TO BEGIN. LET'S NOT EVEN GET INTO THE NUMEROUS OPTIONS YOU HAVE IN YOUR OUTDOOR OASIS!



ALMONY'S WILL TAKE YOU FROM DREAMING AND PLANNING ALL THE WAY TO THE FINAL, FINISHED PROJECT. OUR OBJECTIVE FROM THE BEGINNING IS TO UNDERSTAND YOUR WANTS AND NEEDS, CONNECTING THESE WITH THE EXISTING LAYOUT OF YOUR PROPERTY, INCORPORATING THE NECESSITIES TO ENSURE LONG TERM STABILITY OF THE PROJECT, AND FINALIZING WITH A UNIQUE AND TAILORED DESIGN MADE JUST FOR YOU!

WE ARE PROUD TO BE PARTNERED WITH NUMEROUS COMPANIES AND SUPPLIERS WHO HOLD THE HIGHEST REGARD IN CLIENT CARE AND SATISFACTION AS WE DO HERE AT ALMONY'S.



We accept Online Payments:
Bank Account, Discover, Visa,
MasterCard and AmericanExpress
<https://ipn.intuit.com/pay/AlmonysPropertySolutionsInc>

Update on Emerald Ash Borer:
The deep freeze temperatures are good for more than just controlling the pest population. The extreme arctic blast that moved through the North and East in early January, and again later in the month, may kill off a significant percentage of Emerald Ash Borer larvae, according to premier experts in Minnesota. Winter mortality for Emerald Ash Borer is definitely temperature dependent. The larvae can supercool to a certain point, but they die if they freeze, along with a variability in tolerance

among individual insects. However, there is the question of what temperatures the insects actually experience, since they spend winter insulated under the bark of trees or some close to the ground under snow. Our chances for extensive mortality are greater when the temperatures are colder; the colder the better to kill off these Ash Tree killers. Remember though, this article discusses mortality in Minnesota. Pennsylvania is no where near as cold, but every low temperature helps!

Did you know Almony's does . . .

Lawn Services

- * Mowing
- * Lawn Treatments
 - * Fertilization
 - * Aeration
 - * Over Seeding
 - * Exterior Pest Control
- * Field Mowing
- * Leaf Cleanup and Removal

Landscape

- * Landscape Design
- * Landscape Installation
- * Landscape Maintenance
- * Season Flower Packages
- * Shrubbery and Tree Care
 - * Trimming / Pruning
 - * Insect and Disease Treatments

Hardscape

- * Hardscape Installation
 - * Retaining Walls
 - * Walkways/Sidewalks
 - * Patios
 - * Fire Pits
 - * Outdoor Living Spaces
 - * Ponds

Excavation

- * Site Preparation
- * Septic Installation
- * Shed Pad Installation
- * Grading/Re-Grading
- * Drainage Resolutions
- * New Lawn Installation
- * Driveway Installation
- * Brush Hogging

Other Services

- * Hauling
- * Firewood
- * Snow Removal
- And more, just ask!

GET TO KNOW...

Jonathon 'Jake' Lefebre. Jake is a 27 year old husband and soon-to-be father. He would describe himself as an outgoing, caring and athletic guy. Jake met his beautiful wife Danielle in high school and they have been married for almost 4 years; their anniversary is in April. This past summer Jake and Danielle purchased their first home. They're expecting their first child in early March, and yes that's coming quickly. It's a little GIRL and come mid February, the little princess could be arriving at any time. He can't wait to be a father! Jake says it's 'going to be one of the proudest moments of my life'. We are so excited for them!



Jake has been a technician in the green industry, specifically landscaping, for the last eight years. He carries pride in knowing he began 'at the bottom' with his previous employer and worked hard to grow his knowledge in the industry. He says he has learned so much, coming into the field with no prior experience, such as planting, reading a landscape design, mulching, concrete work, and hardscape. In Daytona Beach, Jake had done roofing, which was difficult because you could see the beach from the hot roof top. He has also worked at UPS and delivered for the local Sub & Pizza Shop.

When Jake is not working, he enjoys playing softball and golfing. He likes to saltwater fish whenever he can get away to the beach. Jake has a great joy for gaming; he says it helps him relax after a long day at work! Most importantly, Jake always enjoys a 'Dinner and a Movie' date with his wife. Soon he will be able to add playing and story time with his daughter! We are happy to have upbeat and hardworking Jake as a member of the Almony's team!



Your opinion matters to us! As you receive your 2014 contracts for service, you will also receive our annual survey included in your mailing. This particular survey is connected to your cover letter so we are informed of how we can improve our service in direct relation to you and your property. On occasion throughout the upcoming year, we will be conducting surveys by email through Survey Monkey, with a continued effort to provide the highest quality of service in all areas of the our team. These particular surveys will provide us with your feedback and critique, yet they will not provide us with the participants information. When you receive the surveys, we ask for your thorough feedback to help us improve our service throughout the year!



- January / February Chores:
- * Continuously check your landscape beds to make sure plants are protected from the cold weather.
 - * Make sure your water hose is still unplugged from the house.
 - * Be sure to schedule your Spring maintenance appointment for any equipment
 - * Plan your Lawn Treatments program for the 2014 season.
 - * Schedule for a roof and gutter cleaning before Spring showers!

BOLDLY WELCOMING 2014...

THE NEW YEAR HAS BROUGHT MANY WONDERFUL OPPORTUNITIES SO FAR, AND WE HAVEN'T REACHED OUR BUSIEST SEASON YET. JOSH IS TAKING OVER HIS GRANDFATHER'S FARM, KYLE AND TEAH HAVE MOVED INTO THEIR NEW HOME, FISHPAW HAS YET ANOTHER NEW TRUCK (YES, HE HAS A SLIGHT OBSESSION WITH TRUCKS!), JAKE'S PREPARING FOR THE BABY, AND ROB'S ENJOYING THE WINTER SLOW DOWN WITH HIS DAUGHTER. BRIAN AND CARRIE WILL BOTH CELEBRATE WINTER BIRTHDAYS, ALTHOUGH AGE IS JUST A NUMBER AND THEY CONTINUE TO FEEL YOUNGER EVERY DAY! *SARCASM* CAMERAN AND BRODY ARE DOING SUPERB IN SCHOOL, AND GROWING PERSONALITIES AND ATTITUDES TOO. ANOTHER GREAT MILESTONE COMING UP THIS APRIL—BRIAN AND CARRIE WILL CELEBRATE THEIR 10 YEAR WEDDING ANNIVERSARY!



WITH AN EXEMPLARY LEVEL OF PROFESSIONALISM, THE TEAM WILL STRIVE TO ACCOMPLISH THE HIGHEST QUALITY IN OUR FINISHED PROJECTS TO THE BEST OF OUR ABILITY'S, ALL WHILE ENRICHING THE LIVES OF OUR EMPLOYEES AND ENHANCING THE PROPERTIES OF OUR CLIENTS!

- * Plan for your Lawn care needs now.
- * Plan for pruning of Crape Myrtles, Liriope and Ornamental Grasses around mid-March.
- * Begin thinking about your Spring Landscape Maintenance needs and desires.
- * Start to think about outdoor projects you would like to consider for this year; plan ahead and schedule your review appointment now so we can start working on this for you!





We take pride in your property's appearance

1024 Georges Court
Glen Rock, Pennsylvania 17327
717.235.5981 Office 717.235.3073 Fax
www.AlmonysPropertySolutions.com

Memberships and Affiliations



Our Mission Statement...

With an exemplary level of professionalism, the Almony's team is committed to accomplishing the highest of quality in our finished projects to the